

COOPERATION AGREEMENT

Business Partner, Global Sales (b2b)

Contracting parties

Name or Business Name (hereinafter "the Supplier")

Business ID or personal identity code:

Email: @gmail.com

Tel: +

ia

Kontraktori Group Oy (hereinafter "the Client")

Business ID: 2609310-2

Address: PO Box 1270, 00101 Helsinki FINLAND

Email: jari.viitanen@kontraktori.fi

Purpose of the agreement

This agreement defines the contents on which the Supplier will provide expert services to the Client as an independent operator.

Role

X	Business Partner, Global Sales
---	--------------------------------

Task

Expert services consist of sales promotion related to customer acquisition, as well as the maintenance and further development of acquired customer relationships.

The main task is to acquire delivery contracts with an emphasis on direct customer relationships.

- ❖ To contact and map out cooperation opportunities with target companies' representatives / decision makers.
- ❖ Hold online meetings alone or as part of the Client's team.
- ❖ Participate in a coordination meeting on the web once every two weeks for 30 minutes at a time.

Compensation

The compensation consists of sales successes as follows:

- A. Sale of consultants' input.
 - The resource pool consists of own personnel & individual candidates in the company's recruitment pipeline stored and presented on Talent Catalog: <https://www.kontraktori.fi/en/services/talent-catalog/>
 - 5 % of the revenue generated by the acquired agreement during the term of the agreement.
 - The amount of the commission is a one-time increase of 2 times (10 %) for the first 12 months. The condition includes rolling the contract if the original contract is shorter than 12 months.

In the appendix, an example is a profit margin calculation for the consultant's customer invoicing.

Billing

The Supplier invoices the Client monthly. The payment term is 14 days net.

Intellectual property rights

The Client owns the copyright to all products, product ideas, innovations, source codes, images and documents created during the contractual relationship. If this practice is deviated from, the matter must be agreed upon in writing in advance.

Confidentiality and Confidentiality and Responsibilities

Principle

Both parties undertake to keep confidential from the third party any information related to the other party's business that they have not received permission from the other party to disclose.

Confidential information

The documents, manuals and other materials provided by the parties to the agreement must be kept secret from outsiders and they or the information contained therein must not be disclosed to a third party without the written permission of the worker. This provision shall survive the termination of this Agreement. The same applies to information that the other party becomes aware of in the course of cooperation and that it has understood or should have understood to be confidential or that the other party has presented as confidential.

Other responsibilities

The parties shall ensure, within their respective areas of responsibility, that the agreements concerning the products or services covered by this agreement, any provisions concerning data protection or other secrecy, and the regulations of the authorities are taken into account so that they do not cause harm or liability to the other party.

Non-competition

The Supplier undertakes not to engage in business that is in direct competition with the Client from the signing of the contract. For a period of six (6) months after the termination of the contractual relationship, the Supplier undertakes not to provide its services and not to enter into a contractual relationship with the parties that it has acquired as the Client's customers during the term of this agreement. If the Supplier proves that it violates the non-competition clause, it is obligated to pay compensation to the Client in the amount of the imputed loss of income caused by the Supplier.

Changes to the Agreement

The Parties confirm that amendments to this Agreement shall be made in writing with the signature of both Parties to the Amendment Document.

Entry into force and termination

The agreement enters into force with the signatures of the parties. The notice period for both parties is 14 days.

Letter of intent on the investigation of the transition to an employment contract

The parties acknowledge that this agreement contains an oral letter of intent on the study of the transition to a form of contractual cooperation, which will be activated if the equation is economically justifiable. The most important criterion is the value of the gross profit generated by the acquired contracts and the forecast of its permanence.

Disagreements

Negotiation and mediation

In the event of a dispute between the parties regarding the content of this agreement or the measures or compensation specified in it, such disputes shall primarily be resolved and resolved through immediate mutual negotiations. The parties may, by unanimous decision, have recourse to mediation with the help of an external mediator.

District Court

If the dispute between the parties has not been resolved through mutual negotiations or mediation, the matter will be referred to the District Court for a decision.

Order of Qualifications of Documents

The documents and laws governing the Agreement and the differences arising therefrom shall be complied with in the following order:

1. This Agreement
2. Annexes to this Agreement
3. Finnish law
4. Commercial practices for management consulting

Signatures

Two identical copies of this agreement have been made, one for each party.

Helsinki, x.y.202z

The Supplier

Xxxxxx XXXXXXXXXXXX

Helsinki, x.y.202z

The Client

Jari Viitanen

Kontraktori Group Oy

Appendix

Commission Calculator		7030
		"Finland"
total invoicing	17 120 €	
salary as invoicing	11 984 €	70 % of invoicing is used for salary payments
salary	8 650 €	
invoice price per hour	107,00 €	100-200 euros per hour
total invoiced hours in calendar month	160,00	
commission	856,00	5 % from turnover

Commission Calculator		7030
		"Emirates"
total invoicing	25 600 €	
salary as invoicing	17 920 €	70 % of invoicing is used for salary payments
salary	12 934 €	
invoice price per hour	160,00 €	100-200 euros per hour
total invoiced hours in calendar month	160,00	
commission	1 280,00	5 % from turnover