

Kontraktori Group Oy
CAREER
Entry Process Description

ENTRY PROCESS

HOW DOES THE RECRUITING PROCESS FLOW AND WHAT DOES IT REQUIRE?



The launch of the operations will proceed formally through an employment contract offer. Once the offer has been accepted, the matching related to the starting project will be initiated according to separately agreed terms. We are actively in contact with both existing and potential customers and also monitor the service market on daily basis.



Usually, the employment contract is signed at the stage when the starting project is confirmed. In this case, the work begins within the notice period. If necessary, the employment contract can also be signed to enter into force at a later date, as agreed on a case-by-case basis.



To start the process, please allow some time for the following measures:

1. Filling out a self-assessment form according to the area you represent.
2. Compiling your professional presentation for our presentation template. (OPTIONAL)

In many cases, the process needs certain steps to be completed out of standard sequence in order to meet the end-customer TIMELINE



WATCH Career Entry Process Description



WATCH Employment Agreement Draft



Download RESUME Template



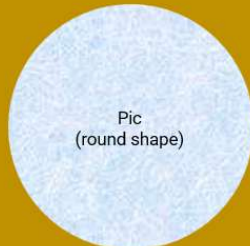
Download Skills, Self Assessment for AI, ANALYTICS & SW DEV



Download Skills, Self Assessment for CONSULTANCY & PROJECT MGMNT

TEMPLATES

ENTRY PROCESS PROMOTION



RESUME

NN
Fullstack Developer
Helsinki 00540

Industries

Finance and Insurance
Manufacturing
Construction
Electricity supply

Methods

DevOps
Agile
Waterfall

Languages

Finnish
English

Certificates

AWS Certified Developer

Education

MSc, Economics, University of Helsinki

 PROFILE

I'm full-stack web developer with 10+ years of experience. My technological strength is a wide range of expertise in both front- and back-end development as well as testing and UI/UX design. I'm passionate about quality code, devOps and agile practises and always looking ways to improve and develop my skills. I have been getting positive feedback about my coordination and organisational abilities as well as self-starter and can-do attitude.

EXPERIENCE

Web development experience

- Front- and back-end development with a variety of technologies
- Design and implementation of REST APIs
- Agile software development practises
- DevOps mentality
- Knowledge about test automation, performance testing and cyber security aspects
- UI/UX design experience and knowledge
- Accustomed of working both alone and as a (SCRUM) team member
- Experience of being consultant and handling communication with clients and customers
- Work experience in multiple different industries, for example, from complex financial environment with lots of different regulations and systems

TECHNOLOGIES

Skills & technologies

- Full-stack development
 - Agile software development
 - REST API development
 - DevOps
-
- Java (Spring), python, PHP, NodeJS, Ruby on Rails, SQL
 - Typescript, JavaScript, React, CSS
-
- Git, Gitlab, Bitbucket
 - Docker, Kubernetes
 - AWS, Google Cloud Platform
 - Jenkins, Gitlab CI/CD, Groovy
-
- Test automation, Robot Framework, Jest, JUnit
 - Performance testing, DevWeb, LoadRunner
 - Cyber security, Burp suite

KONTRAKTORI

CV Template

Kontraktori RESUME TEMPLATE developer... • Tallennettu kohteeseen tämä tietokone

Haku

RakenneSiirtymätAnimaatiotDiaesitysRecordTarkistaNäytäOhje

TallennaEsitä TeamsissaJaa

NormaaliJäsennysnäköDialajitteluMuistiinpanosivuLukunäkymä

DianperustyyliTiivistelmän perustyyliMuistiinpanojen perustyyli

VaihtoVälilyhyt

MakrotMakrotoiminto

EsiytynäkymätPerustylinäkymätNäyttöZoomausSovita ikkunaanVäriHarmaasävyMusta ja valkoinenVäri/HarmaasävyUusi ikkunaLimittäinSiirrä jakoaIkkuna

WORK HISTORY / PROJECTS

GUIDANCE. REMOVE FROM FINAL VERSION
Present your work history from the perspective of your role/responsibilities.
Structure your presentation as follows:
Title: Employer name and role. If customer consulting context, customer name is more important than employer's name.
Customer: Customer name or if classified, then industry name, corporate size and geographical reach (scale)
Explain your role/responsibilities as follows:
Situation: Describe the single project situation/context and provide necessary details.
Task: Describe what your responsibilities were.
Action: Explain the actions you took to ensure the project's success.
Result: Describe the outcomes achieved through your actions.
Duration and scale: Briefly mention the single project's size. For example, duration, budget, number of participants, team size, number of end users.
List of technologies and skills used: List skills and techs.

KONTRAKTORI

6

Dia 2/7 suomi Helpseeköyökkös: kaikki kunnossa

Muistiinpanot

Skills Self Assessment Form

nt-AI-Analytics-Software-Development-6 (3) • Tallennettu

Haku

Tiedosto

Aloitus

Lisää

Rakenne

Asettelu

Viittaukset

Postitukset

Tarkista

Näytä

Ohje

Lukutila

Tulostusasettelu

WWW-asettelu

Jäsenyys

Luonnos

Keskity

Syventävä lukuohjelma

Pystysuunta

Sivulta toiselle

☐ Viivain

☐ Ruudukko

☐ Siirtymisruutu

Zoomaus

100 %

Yksi sivu

Useita sivuja

Sivun leveys

Uusi ikkuna

Järjestä kaikki

Jaa

Näytä rinnakkain

Synkronoitu vieritys

Palauta ikkunan sijainti

Vaihda ikkunaa

Makrot

Ominaisuudet

SharePoint

Airflow					~ 0.0 years	m/202y
AJAX					~ 0.0 years	m/202y
Artificial Intelligence					~ 0.0 years	m/202y
AWS					~ 0.0 years	m/202y
AWS Bedrock					~ 0.0 years	m/202y
AWS Lambda					~ 0.0 years	m/202y
AWS Sagemaker					~ 0.0 years	m/202y
AWS S3					~ 0.0 years	m/202y
Android mobile development					~ 0.0 years	m/202y
AngularJS					~ 0.0 years	m/202y
Apache Airflow					~ 0.0 years	m/202y
Apache Hadoop					~ 0.0 years	m/202y
Apache Kafka					~ 0.0 years	m/202y
Apache Spark					~ 0.0 years	m/202y
ASP.NET					~ 0.0 years	m/202y
Azure Cosmos DB					~ 0.0 years	m/202y
Azure Databricks					~ 0.0 years	m/202y
Azure Datafactory					~ 0.0 years	m/202y
Azure Data Lake					~ 0.0 years	m/202y
Azure DevOps					~ 0.0 years	m/202y
Azure Event Grid					~ 0.0 years	m/202y
Azure Functions					~ 0.0 years	m/202y
Azure IoT Hub					~ 0.0 years	m/202y
Azure IoT Suite					~ 0.0 years	m/202y
Azure Logic Apps					~ 0.0 years	m/202y
Azure Machine Learning Studio					~ 0.0 years	m/202y
Azure Spark					~ 0.0 years	m/202y
Azure Stream Analytics					~ 0.0 years	m/202y
Azure Strorage					~ 0.0 years	m/202y
Azure SQL					~ 0.0 years	m/202y
Azure Synapse Analytics					~ 0.0 years	m/202y
Azure Web Apps					~ 0.0 years	m/202y
Bash					~ 0.0 years	m/202y
Business Intelligence					~ 0.0 years	m/202y
CI/CD					~ 0.0 years	m/202y

DBT					~ 0.0 years	m/202y
Deep Learning					~ 0.0 years	m/202y
DevOps					~ 0.0 years	m/202y
Docker					~ 0.0 years	m/202y
ETL					~ 0.0 years	m/202y
Embedded SW development					~ 0.0 years	m/202y
Express					~ 0.0 years	m/202y
Fine-tuning pre-trained ML models					~ 0.0 years	m/202y
Flutter					~ 0.0 years	m/202y
Frontend development					~ 0.0 years	m/202y
Generative AI					~ 0.0 years	m/202y
Git					~ 0.0 years	m/202y
Go					~ 0.0 years	m/202y
Google Cloud					~ 0.0 years	m/202y
GPU programming					~ 0.0 years	m/202y
GraphQL					~ 0.0 years	m/202y
Hadoop					~ 0.0 years	m/202y
Hibernate					~ 0.0 years	m/202y
HTML					~ 0.0 years	m/202y
Infrastructure as code (IaC)					~ 0.0 years	m/202y
Integrating ML models into software/services (e.g. via APIs)					~ 0.0 years	m/202y
iOS Mobile development					~ 0.0 years	m/202y
IoT development					~ 0.0 years	m/202y
Jasmine					~ 0.0 years	m/202y
Java					~ 0.0 years	m/202y
Javascript					~ 0.0 years	m/202y
Jenkins					~ 0.0 years	m/202y
Jetpack Compose					~ 0.0 years	m/202y
Jira					~ 0.0 years	m/202y
JSON					~ 0.0 years	m/202y
JUnit					~ 0.0 years	m/202y
Kafka					~ 0.0 years	m/202y
Karban					~ 0.0 years	m/202y

Koin					~ 0.0 years	m/202y
Kotlin					~ 0.0 years	m/202y
Ktor					~ 0.0 years	m/202y
Kubernetes					~ 0.0 years	m/202y
Laravel					~ 0.0 years	m/202y
Large Language Models (LLM)					~ 0.0 years	m/202y
Linux					~ 0.0 years	m/202y
LMFlow					~ 0.0 years	m/202y
Machine learning (ML)					~ 0.0 years	m/202y
Magento					~ 0.0 years	m/202y
MDX					~ 0.0 years	m/202y
Master Data Management					~ 0.0 years	m/202y
Matillion					~ 0.0 years	m/202y

SDK Development					~ 0.0 years	m/202y
Selenium					~ 0.0 years	m/202y
Server-Driven UI					~ 0.0 years	m/202y
Shell script					~ 0.0 years	m/202y
Snowflake					~ 0.0 years	m/202y
SOAP					~ 0.0 years	m/202y
Solution Architecture					~ 0.0 years	m/202y
Spring Framework					~ 0.0 years	m/202y
Spring Boot					~ 0.0 years	m/202y
SQL					~ 0.0 years	m/202y
SSAS					~ 0.0 years	m/202y
SSIS					~ 0.0 years	m/202y
SSRS					~ 0.0 years	m/202y
SW architecture design					~ 0.0 years	m/202y

Sivu 1/4

1188 sanaa

englanti (Vhdysvallat)

Ennakoiva tekstinsyöte: käytössä

Helppokäyttöisyys: kaikki kunnossa

Keskity

75 %

ENTRY PROCESS PROMOTION

MARKETING

Available experts in
catalogue view



TALENT CATALOG

brings a *career advancement promotion platform* dated to the 20th century for software professionals

Today's decision-makers are even more selective and cautious with their time. They may often ask themselves: "Is it worth interviewing this candidate based on the material received for an open position?"

The Talent Catalog is a curated collection of professional presentation pages designed to provide a comprehensive view of individual expertise. Its purpose is to support business decision-makers by offering clear, well-structured insights into each professional profile at the key moment of selection.

As a promotion platform the Talent Catalog forms the basis of company direct sales and marketing operations, which is carried out on regular basis through a newsletter aimed at different user groups and by sharing individual profile pages (URLs) in one-on-one situations with the decision-makers.

Video:

EN

Home

Contact

KONTRAKTORI

ANALYTICS

Talent Catalog

list of consultants available for project work

“ Consulting manager acts as a contact point arranging interviews.

Last update: 2025-10-08

Artificial Intelligence, Data Analytics, Data Science, Software Development

Software Engineer & AI Engineer, FI-Espoo

I am a seasoned SW & AI Engineer with a passion for creating innovative solutions and optimizing software performance. With over 6+ years of experience in the field, I have honed my skills across various domains, contributing to the successful delivery of complex projects.

SEE FULL PROFILE

AI/ML Engineer, FI-Tampere

5+ years of experience developing AI solutions across computer vision, NLP, LLM agents, data engineering, and analytics. Strong track record working in both consulting and product-based environments. Skilled in designing and deploying models that deliver measurable business value.

SEE FULL PROFILE

Consultant AI, Data Science & Data Analytics, FI-Helsinki

Innovative Data Scientist/ Engineer with 7+ years of experience in data analytics and mathematical modeling. Advanced understanding of statistical, algebraic and other analytical techniques for handling data.

SEE FULL PROFILE

Data Scientist, FI-Helsinki

Background in a leading global provider research center as data scientist. My research interests lie around object detection, segmentation, and recognition. I am familiar with different machine learning tasks reaching from unstructured to structured data and algorithmic frameworks from deep learning to boosted trees.

SEE FULL PROFILE

AI/ML Senior Advisor, Project Manager & Engineer, FI-Tampere

More than 14 years of experience in project management and advisory in designing, developing, and deploying advanced AI and IT solutions in multiple MNCs across globe.

SEE FULL PROFILE

Mobile Software Engineer, FI-Espoo

Passionate about coding since the age of 7. Over the past 10+ years, I have specialized in mobile development, focusing on creating applications for iOS and Android platforms.

SEE FULL PROFILE

Data Scientist & AI/ML Engineer, FI-Helsinki

Seasoned Data Scientist with 6+ years of experience developing robust model for high-volume businesses. Increased analytical and marketing efficiency of Cars45 customer portal by 55% and boosted customer retention by 25%.

SEE FULL PROFILE

AI/ML Engineer, FI-Helsinki

ML engineer with 6+ years of experience building intelligent systems and scalable data pipelines. Been leading projects involving AWS, time-series, and customer analytics. My recent work includes synthesizing time series, LLMs agents, and time series forecasting.

SEE FULL PROFILE

AI / ML Engineer, FI-Helsinki

From 2020 to 2025, led the ML engineering and full-stack delivery of an AI-based adult development scoring platform. As a result of our work, the product received EU funding (ERDF) for its innovation in AI/ML ...

SEE FULL PROFILE

Mobile Software Engineer, FI-Espoo

Software Engineer with 10 years of experience in designing and developing mobile applications. Experienced in the full software lifecycle excelling in UI/UX design, testing, and deployment.

SEE FULL PROFILE

Landing Page introduces the available experts as an aggregation view.

13

Talent Catalog

Individual Profile View

KONTRAKTORI
ANALYTICS

HomeContact

TO DEMYSTIFY
TECHNOLOGY
FOR BUSINESSES
OF ALL SIZES


Jari H.
AI/ML Engineer, FI-Helsinki

Last update: 2025-09-24

I'm a passionate programmer working in Machine learning. I've been actively involved in building and deploying AI-driven solutions, combining software development expertise with data science to create impactful products. My work spans the entire lifecycle, from research to production-ready software, with a strong focus on finding insights from the data.

Key areas I've worked on include:

1. #Forecasting and #Analytics: Developing and refining models to predict trends and improve decision-making in areas like understanding customer segments, lifecycle, and purchasing trends(including forecasting).

2. #Generative AI: Leveraging AWS Bedrock and Retrieval-Augmented Generation (RAG) for creating intelligent, context-aware agents that can help with understanding patterns in the data such as Customer Behaviour.

3. Scalable Solutions: Using #AWS CDK and cloud-native architectures to design scalable, reliable systems for data-driven applications.

Asking price: 88 €/h

SEE Resume

video1660982039



Katso: YouTube

Profile Page introduces individual expert's bio, resume, video & price info.

Short video for enriching user experience with its authenticity and freshness.

THE TALENT CATALOG — PRIVACY PROTECTION POLICY

Profile presentation format

- The ID-identifier of an individual profile is formed by the equation first name & first letter of last name, such as Jari V
- Contact information has been removed from the CV/Resume view

Inclusion to the Talent Catalog requires individual permission, which can be granted either for sales purposes only or for sales and marketing purposes.

Sales

- A single profile page is shared in 121 sales situations as a replacement for a CV attachment
- A single profile page thumbnail does not appear in the aggregation site view.

Marketing

- A single profile page thumbnail appears in the aggregation site view.
- As a monthly lift in the Newsletter, the profile page must include a video presentation.
 - ✓ The distribution list of companies is verified with the lifted profile owner in advance to prevent any imaginary conflict.

The Talent Catalog is not publicly visible in the directory tree of kontraktori.fi

Presentation video

CV Extension

INTRODUCTORY VIDEO

Todo

- Produce a video that complements and serves as an extension to CV.
- Duration approx. 2.5 – 5.5 min.
- Upload the video to YouTube (or Vimeo).
- On Youtube, visibility can be set to hidden in the settings / only visible via a hyperlink.
- Share the hyperlink with us or embedd directly the hyperlink on your CV's front page.

Why

- Today's decision-makers are busy and even more selective in their consume of time, such as "*should a candidate presented be interviewed based on the available material?*"
- With its authenticity, the video creates a distinction from the crowd and a more comprehensive overall impression, supporting the corporate personality in decision-making.

Maintenance and Governance

- A video, like a CV, is accompanied by the principle of regular updating: "you can always produce the next version for any reason and share it with us".
- Now that the video has been uploaded to your Youtube channel, it is always easy for you to upload a new version as well as edit the permissions or delete completely.

Presentation video

As a Self Service



INSTRUCTION: Start the video by expressing first name and profession and then refer to the first question and give answer; one-by-one.

EXAMPLE: *"Hi, my name is Jari and I am a business leader. What it comes to 1) my professional background and specialty and how it has evolved over the years, I can tell you that ..."*

When answered the final question proper to say smth like "thank you for your time" and then cut the recording.

QUESTIONS

1) Very short story of career evolution (~1-3 min)

- a. Mention / define your professional specialty and how it (~experience & understanding) has evolved over the years (until present)?

2) Near-future goals "in content wise (~1-2 min)

- a. What type (solution area, role/status, ... industry, technology, etc) of personally interesting challenges do you wish to face for the next / in the near future?

3) Motivation factor (~0,5-1 min)

- a. What kind (type) of professional experiences gives you the very best feeling and what is your main driver?

Marketing

SEGMENTS



Jarmo Välikangas

senior manager & cdo

vkangas@atsalea.fi

tel. +358 44 33 986 93

[Book Webmeeting](#)

Mikä on uutta?

Järjestelmänvalvojan asetukset

Tuonti

Pikaluonti

Luo segmentti

Käyttämättömät segmentit

Viimeksi poistetut

+ Lisää näkymä (3/50)

Kaikki näkymät

Kansiot

Kaikki objektit

Käytetty kohteessa

Lisäsuodattimet

littu

Muokkaa

Poista

Siirrä kansioon

Toiminnot

KOKO	TYYPPI	OBJEKTI	PÄIVITETTY VIIMEKSI (GMT+3)	LUOJA	KANSIO	KÄYTÖSSÄ (LUKUMÄÄRÄ)
ryhmä) 29.1... 12.2025 11 25 GMT+0... 58	Aktiivinen	Yhteystieto	29. tammi 2026, klo 11.57 tekijä:Jarmo Välikangas	Jarmo Välikangas	-	1
	Aktiivinen	Yhteystieto	2. joul 2025, klo 14.18 tekijä:Jarmo Välikangas	Jarmo Välikangas	-	3
	Staatinn	Yhteystieto	27. loka 2025, klo 15.03 tekijä:Jarmo Välikangas	Jarmo Välikangas	-	1
	Aktiivinen	Yhteystieto	28. loka 2025, klo 09.42 tekijä:Jarmo Välikangas	Jarmo Välikangas	-	3
	Staatinn	Yhteystieto	18. syys 2025, klo 11.02 tekijä:Jarmo Välikangas	Jarmo Välikangas	-	2
	Aktiivinen	Yhteystieto	29. elo 2025, klo 08.43 tekijä:Jarmo Välikangas	Jarmo Välikangas	-	4
	Aktiivinen	Yhteystieto	28. elo 2025, klo 09.51 tekijä:Jarmo Välikangas	Jarmo Välikangas	-	0
	Aktiivinen	Yritys	7. elo 2025, klo 12.57 tekijä:Jarmo Välikangas	Jarmo Välikangas	-	0
	Aktiivinen	Yhteystieto	7. elo 2025, klo 12.42	Jarmo	-	0

18

MAILING LIST BY SEGMENTS

19

Marketing
MAILING LISTS

Search bar: Hae HubSpotista

Navigation icons: Home, Mail, Calendar, etc.

Page title: Luettelot

Subtitle: 6 luettelot

Buttons: Mikä on uutta?, Järjestelmänvalvojan asetukset, Tuonti, Pikaluonti, Luo luettelo

Filters: Kaikki luettelot, Käyttämättömät luettelot, Viimeksi poistettut

Buttons: + Lisää näkymä (3/50), Kaikki näkymät, Kansiot

Buttons: Kaikki luoajat, Kaikki tyytit, Kaikki objektit, Käytetty kohteessa, + Lisää, Lisäsuodattimet

Search: Hae objektia luettelot

	NIMI	LUETTELO KOKO	TYYPPI	OBJEKTI	PÄIVITETTY VIIMEKSI (GMT+3)	LUOJA		
☐	Data / AT 28.8.2025 08.36.55		Aktiivinen	Yhteystieto	29. elo 2025, klo 08.43 tekijä: Jarmo Välikangas	Jarmo Välikangas	-	0
☐	Head 28.8.2025 09.50.55		Aktiivinen	Yhteystieto	28. elo 2025, klo 09.51 tekijä: Jarmo Välikangas	Jarmo Välikangas	-	0
☐	Koneet 7.8.2025 12.56.02	251	Aktiivinen	Yritys	7. elo 2025, klo 12.57 tekijä: Jarmo Välikangas	Jarmo Välikangas	-	0
☐	Toimitusjohtajat 7.8.2025 12.39.58	666	Aktiivinen	Yhteystieto	7. elo 2025, klo 12.42 tekijä: Jarmo Välikangas	Jarmo Välikangas	-	0
☐	> 30 Meur 7.8.2025 12.35.49	416	Aktiivinen	Yritys	7. elo 2025, klo 12.38 tekijä: Jarmo Välikangas	Jarmo Välikangas	-	0
☐	10-20 Meur 7.8.2025 12.26.14	267	Aktiivinen	Yritys	7. elo 2025, klo 12.33 tekijä: Jarmo Välikangas	Jarmo Välikangas	-	0

Mailing lists

Newsletter promoting the Talent Catalog

MARKETING
Newsletter

Hi siellä,

Looking to streamline your temporary staffing process?

"Lifted profile"
(video needed)

the decision-makers with a direct route to
industry experience in an effortless and cost-effective way.

is a passionate Machine Learning programmer who specializes in
building and deploying production-ready, AI-driven solutions. They
combine expertise in software development and data science, managing
the full lifecycle of products with a focus on delivering actionable insights
from data.

Check out

its profile with CV and video:

HERE

Individual
view

Learn more about our experts:

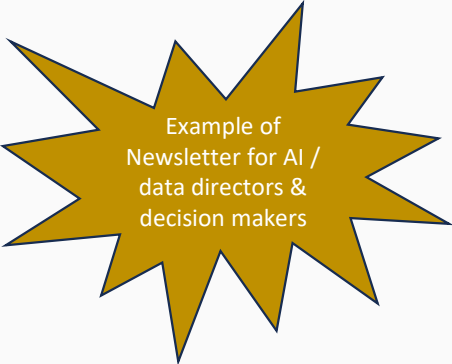
HERE

Aggregation
view

Or make a call: 044 339 8693

This offer expires 21.11.2025

Best regards,
Team Customer Care
Atsalea Software / Kontraktori Group



From Marketing to Direct Sales (121)

direct SALES
FIRST CALL / FOLLOW-UP CALL



Suomi

Resurssitarpeen kartoituslomake

ALOITUSTIEDOT

Kuvailekaa tähän perustietoja hankkeesta, kiitos

3. Rooli (yksi tai useampi)

☐ Kehittäjä

☐ Arkkitehti

☐ Projektipäällikkö

☐ Toiminnallinen konsultti

☐ Liiketoimintakonsultti

☐ Muu

4. Saatavuus (FTE)

☐ Täyspäiväinen (100 %)

☐ Osapäiväinen

5. Kielivaatimus

☐ Suomi

☐ Englanti

☐ Molemmat

☐ Muu

6. Arvioitu kesto (Esim. 3 kk, 6 kk, toistaiseksi)

Kirjoita vastaus

7. Toivottu aloitusajankohta

Anna päivämäärä (d.M.yyyy)

TRADITIONAL WAY
“Sales representative makes a follow-up call to the client representative who tells that their company have a need for an external IT consultant and then performs the requirements collection from the client

direct SALES
BASED ON RECENT NEWSLETTER

041020/objectLists/views/all?count=25

Vahvista henkilöllisyytesi Käynnistä uudelleen ja päivitä

Elisa Yrityksille - Om... Finlex Kokoustila varaa Matkahuolto bussil... Accountor ALLEKIR... Hilma HP tuki HP deskjet ***AirBnB.Com*** euro currency - Goo... Kaikki kirjanmerkit

Hae HubSpotista

Ctrl K

Copilot

Luettelot

6 luettelot

Mikä on uutta?

Järjestelmänvalvojan asetukset

Tuonti

Pikaluonti

Luo luettelo

Hallinnoi

Kaikki luettelot

Käyttämättömät luettelot

Viimeksi poistetut

+ Lisää näkymä (3/50)

Kaikki näkymät

Kansiot

Kaikki luoajat

Kaikki tyytit

Kaikki objektit

Käytetty kohteessa

+ Lisää

Lisäsuodattimet

Hae objektia luettelot

Toiminnot

	NIMI	LUETTELO OKO	TYYPPI	OBJEKTI	PÄIVITETTY VIIMEKSI (GMT+3)	LUOJA	KANSIO	KÄYTTÖ SÄ (LUKUM ÄÄRÄ)
	Data / AI 28.8.2025 08.36.55		Aktiivinen	Yhteystieto	29. elo 2025, klo 08.43 tekijä: Jarmo Välikangas	Jarmo Välikangas	-	0
	Head 28.8.2025 09.50.55		Aktiivinen	Yhteystieto	28. elo 2025, klo 09.51 tekijä: Jarmo Välikangas	Jarmo Välikangas	-	0
	Koneet 7.8.2025 12.56.02	251	Aktiivinen	Yritys	7. elo 2025, klo 12.57 tekijä: Jarmo Välikangas	Jarmo Välikangas	-	0
	Toimitusjohtajat 7.8.2025 12.39.58	666	Aktiivinen	Yhteystieto	7. elo 2025, klo 12.42 tekijä: Jarmo Välikangas	Jarmo Välikangas	-	0
	> 30 Meur 7.8.2025 12.35.49	416	Aktiivinen	Yritys	7. elo 2025, klo 12.38 tekijä: Jarmo Välikangas	Jarmo Välikangas	-	0
	10-20 Meur 7.8.2025 12.26.14	267	Aktiivinen	Yritys	7. elo 2025, klo 12.33 tekijä: Jarmo Välikangas	Jarmo Välikangas	-	0

Mailing lists

direct SALES

Monitoring mailing list report
view



Takaisin kaikkiin sähköposteihin

AI-/ML-expert 88 € /

Lähetetty | luvallinen sähköposti

Tallennet

Vie

Huakaa sähköpostia

Alue

AI/ML Expert 88 € / h

Tekstin esikatselu

Ei esikatselutekstää

Lähetettiin nimi

Atsalea Software Oy

Lähetetty osoitteesta

sales@atsalea.fi

Lähetyspäivämäärä

28. lokakuuta 2025, klo 10:05 UTC+02:00, Järmo Välikangas

Näytä lisätietoja

Sisällytetty segmentti

Data / AI 28.8.2025 08.36.55

Yksinkertainen työkalu (0)

Suorituskyky

Vastaanottajat

Sortausohjeus on päällä

Lähetetty 39, toimitettu kohteeseen 39

Avaussuhde 12,82 %

Poissukien botit

Botit mukaan lukien, tämä avaussuhde olisi 23,08 %

Yksilölliset avaukset, poissukien botit

5 7

Avausten kokonaismäärä, poissukien botit

TIETOKONE 0 % MOBIILI 57 % MUU 45 %

Napsautusten määrä 0 %

Poissukien botit

Botit mukaan lukien, tämä napsautusprosentti olisi 0 %

Napsautussuhde 0 %

Poissukien botit

Botit mukaan lukien, tämä napsautussuhde olisi 0 %

Yksilölliset napsautukset, poissukien botit

0 0

Napsautusten kokonaismäärä, poissukien botit

TIETOKONE 0 % MOBIILI 0 % MUU 0 %

Vastausprosentti 0 %

Ainutlaatuiset vastaukset

0

Varmista, että käytät HubSpotin liitettyä postilaatikkoa vastausosoitteena vastausten seuraamiseen.

Toimitus

ONNISTUNEET TOIMITUKSET

39

100 %

EPÄONNISTUNEET TOIMITUKSET

0

0 %

TILAUSTEN PERUUTUKSET

0

0 %

RASKAPOSTIRAPORTIT

0

0 %

HTML-napsautuskartta

Tietokone

Mobiili

Hi siellä,

Looking to streamline your temporary staffing process?

Our mission is to provide corporate decision-makers with a direct route to industry-specific excellence in an effortless and cost-effective way.

Juuso is a passionate Machine Learning programmer who specializes in building and deploying production-ready AI-driven solutions. They combine expertise in software development and data science, managing the full lifecycle of products with a focus on delivering actionable insights from data.

Kaikista napsautetuimmat linkit

Yhdistetty

HTML

Poistettu roski

LINKKI

Napsautettuja linkkejä ei löytynyt.

Kaikista kiinnostuneimmat yhteystiedot

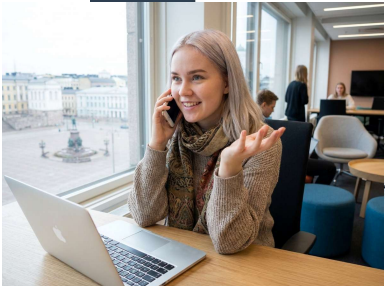
Ausuksemat

Napsautukset

25

direct SALES

Calling based on report view



PROCESS FLOW
First newsletter
then telephone call
after certain lag in
calendar.

Avustaja

YhteenvetoToiminnotTiedotMukauta

Kaikki toiminnot

Muistiinpanot

Sähköpostit

Lisää

Hae toimintoja

Pienennä kaikki

Toiminta (24/35)

Koko aikana

Akt

Tyhjennä kaikki

helmikuu 2026

Markkinointisähköposti lähet... 26. helmi 2026 kello 11.17 GMT+2

Fintech Lead Data Analyst 92 €/h - Katso haastattelu!

Toimitettu

Markkinointisähköposti lähe... 12. helmi 2026 kello 11.44 GMT+2

AI/ML Expert 88 € / h

Toimitettu

lokakuu 2025

Markkinointisähköposti lähet... 28. loka 2025 kello 10.06 GMT+2

AI/ML Expert 88 € / h

Toimitettu

Yritykset (1)

F-Secure ...

Ensisijain...

Yrityksen verkkotunnuksen ...

Puhelin: --

Lisää yhteysnimike

Näytä kaikki liittyvät Yritykset

Yhteystiedot (0)

Lisää

Tilaukset (0)

Lisää

Automatisoi tilausten hallinta ja toistuva laskutus tämän tietueen perusteella.

Määritä maksut

Kaupat (0)

Lisää

Seuraa tähän tietueeseen liittyviä tulomahdollisuuksia.

26

direct SALES
Material delivery



KONTRAKTORI
ANALYTICS

HomeContact

TO DEMYSTIFY
TECHNOLOGY
FOR BUSINESSES
OF ALL SIZES

Profile Page URL
replaces email
attachment in 121
connections

Last update: 2025-09-24

I'm a passionate programmer working on AI/ML projects and deploying AI-driven solutions, combining data science to create impactful products. My work spans across various software, with a strong focus on finding innovative solutions.

Key areas I've worked on include:

1. #Forecasting and #Analytics: Developing and deploying AI-driven solutions, combining data science to create impactful products. My work spans across various software, with a strong focus on finding innovative solutions.

2. #Generative AI: Leveraging AWS Bedrock and Retrieval-Augmented Generation (RAG) for creating intelligent, context-aware agents that can help with understanding customer behavior and purchasing trends(including forecasting).

3. Scalable Solutions: Using #AWS CDK and cloud-native architectures to design scalable, reliable systems for data-driven applications.

Asking price: 88 €/h

SEE Resume

video1660982039

Katsuo my6...Jaa

Katsuo: YouTube

LEAVE contact request

EPILOGUE

It is important to note that new opportunities are continually emerging in the market, while others are filled or withdrawn.

Opportunity lifespan is short on average, sometimes very short.

The primary purpose of the entry process description is to help *establishing a strong foundation for an active and proactive collaboration – not only regarding existing single opportunity in question, but every proper opportunity in the future* which arise through partner network (sub-contracting) or direct agreement acquisition effort (HubSpot marketing & 121 sales operations).

Administration



Jari Viitanen
managing director
jariviitanen@sisat.fi
tel. +358 400 613 408
[Book 30-min webmeeting](#)



Jarmo Välikangas
senior manager & cdo
varkangas@sisat.fi
tel. +358 925 385 888
[Book 30-min webmeeting](#)



Jari Råglund
senior manager
jariraglund@sisat.fi
tel. +358 40 1207466 114.000 - 16.000
[Book 30-min webmeeting](#)



Olli Karjalainen
development manager
ollikarjalainen@sisat.fi
tel. +358 405 589 828
[Book 30-min webmeeting](#)

Leave the message
let's make better tomorrow together

THANK YOU !